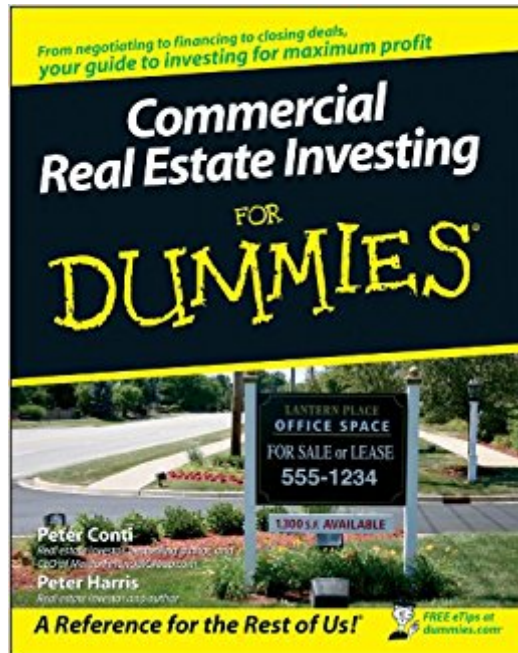




The book was found

Commercial Real Estate Investing For Dummies



Synopsis

Thinking about becoming a commercial real estate investor? *Commercial Real Estate Investing For Dummies* covers the entire process, offering practical advice on negotiation and closing win-win deals and maximizing profit. From office buildings to shopping centers to apartment buildings, it helps you pick the right properties at the right time for the right price. Yes, there is a fun and easy way to break into commercial real estate, and this is it. This comprehensive handbook has it all. You'll learn how to find great properties, size up sellers, finance your investments, protect your assets, and increase your property's value. You'll discover the upsides and downsides of the various types of investments, learn the five biggest myths of commercial real estate investment, find out how to recession-proof your investment portfolio, and more. Discover how to:

- Get leads on commercial property investments
- Determine what a property is worth
- Find the right financing for you
- Handle inspections and fix problems
- Make big money in land development
- Manage your properties or hire a pro
- Exploit the tax advantages of commercial real estate
- Find out what offer a seller really-really wants
- Perform due diligence before you make a deal
- Raise capital by forming partnerships

Investing in commercial property can make you rich in any economy. Get *Commercial Real Estate For Dummies*, and find out how.

Book Information

Paperback: 384 pages

Publisher: For Dummies; 1 edition (January 3, 2008)

Language: English

ISBN-10: 0470174919

ISBN-13: 978-0470174913

Product Dimensions: 7.4 x 0.8 x 9.3 inches

Shipping Weight: 1.2 pounds (View shipping rates and policies)

Average Customer Review: 4.1 out of 5 stars 67 customer reviews

Best Sellers Rank: #33,534 in Books (See Top 100 in Books) #60 in *Books > Business & Money > Investing > Real Estate* #103 in *Books > Business & Money > Real Estate* #657 in *Books > Business & Money > Economics*

Customer Reviews

Spot the best times to buy, hold, or sell The fun and easy way to break into the business of commercial real estate Thinking about becoming a commercial real estate investor? This friendly guide covers the entire process, offering practical advice on negotiating and closing win-win deals

and maximizing profit. From office buildings to shopping centers to apartment buildings, you'll see how to find great properties, size up sellers, finance your investments, protect your assets, and increase your property's value. Discover how to: Determine a property's worth Find the right financing for you Handle inspections and fix problems Make big money in land development Manage your properties or hire a pro THE DUMMIES WAY™ Explanations in plain English "Get in, get out" information Icons and other navigational aids Online cheat sheet Top ten lists A dash of humor and fun Get smart! @www.dummies.com Find listings of all our books Choose from many different subject categories Sign up for eTips at etips.dummies.com

Peter Conti is the author of *Buying Real Estate Without Cash or Credit*. A self-made millionaire, he has mentored thousands of investors. Peter Harris teaches commercial real estate investing to clients across the country.

I learned a lot from the book kind of of frustrating none of the links worked, but like all gurus they tend to over simplify the mechanics of investing. for instance I talked to a commercial lender and they wanted me to have as much in nt worth as the amount I was seeking to borrow. thee book doesn't discuss how to get beyond hurdles such as that

This book makes commercial real estate easy for the novice in the profession. It can be used as a great reference book for anyone entering into this profession.

Great information that can be used for further research, prior to buying commercial real estate.

This is a wonderful guide to anyone who is investing in commercial real estate. I will be referring to this guide periodically for reference.

A must read if you have little commercial experience. I got a lot out of it. Saved the book on my Kindle. Ready to read again.

Excellent book full of useful information. I am definantly reading the book again and will refer to it again and again.

Good informative book. It giving me the why's of doing things. With this overall basic knowledge I'm

getting a good understanding of commercial real estate.

Great seller Experience thank you

[Download to continue reading...](#)

Hawaii Real Estate Wholesaling Residential Real Estate Investor & Commercial Real Estate Investing: Learn to Buy Real Estate Finance Hawaii Homes & Find Wholesale Real Estate Houses in Hawaii Real Estate: 25 Best Strategies for Real Estate Investing, Home Buying and Flipping Houses (Real Estate, Real Estate Investing, home buying, flipping houses, ... income, investing, entrepreneurship) The Smart Real Estate Investor: Real Estate Book Bundle 2 Manuscripts Expert Strategies on Real Estate Investing, Starting with Little or No Money, Proven Methods for Investing in Real Estate The Smart Real Estate Investor: Real Estate Book Bundle 3 Manuscripts Expert Strategies on Real Estate Investing, Finding and Generating Leads, Funding, Proven Methods for Investing in Real Estate Real Estate: 30 Best Strategies to Prosper in Real Estate - Real Estate Investing, Financing & Cash Flow (Real Estate Investing, Flipping Houses, Brokers, Foreclosure) Confessions of a Real Estate Entrepreneur: What It Takes to Win in High-Stakes Commercial Real Estate: What it Takes to Win in High-Stakes Commercial Real Estate Real Estate: Passive Income: Real Estate Investing, Property Development, Flipping Houses (Commercial Real Estate, Property Management, Property Investment, ... Rental Property, How To Flip A House) Commercial Real Estate for Beginners: The Basics of Commercial Real Estate Investing The Book on Investing In Real Estate with No (and Low) Money Down: Real Life Strategies for Investing in Real Estate Using Other People's Money Infinite Real Estate ROI: The "Silver Bullet" Method of Real Estate Investing to Control Over \$10 Million Worth of Real Estate With No Ca\$h, No Credit and No Partners How to Purchase and Develop Commercial Real Estate: A Step by Step Guide for Success (How to Develop Commercial Real Estate Book 1) The Due Diligence Handbook For Commercial Real Estate: A Proven System To Save Time, Money, Headaches And Create Value When Buying Commercial Real Estate Real Estate Investing Gone Bad: 21 true stories of what NOT to do when investing in real estate and flipping houses Commercial Real Estate Investing For Dummies How to Start Your Own Real Estate Photography Business!: A Step-by-Step Guide to Show You How to Begin Your Own Real Estate Photography Business in 14 ... for real estate, photographing houses) A Guide to MAKING IT in Real Estate: A SUCCESS GUIDE for real estate lenders, real estate agents and those who would like to learn about the professions. Florida Real Estate Law and Practice Explained (All Florida School of Real Estate - Florida Real Estate Mastery) (Volume 1) Commercial Real Estate: The Beginners Guide for Small Investors to Reap Big Profits (Real Estate

Investor Series) Investing in Real Estate Private Equity: An Insider's Guide to Real Estate Partnerships, Funds, Joint Ventures & Crowdfunding The Real Estate Wholesaling Bible: The Fastest, Easiest Way to Get Started in Real Estate Investing

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)